



JOB SEARCH ANNOUCEMENT

Service and Sales Engineer – Saudi Arabia

Company Overview:

EVAPCO, Inc. is a global leader in the design and manufacture of high-quality heat transfer products for the cooling and industrial refrigeration markets. Founded in 1976 and headquartered in Taneytown, Maryland, USA, EVAPCO operates 36 manufacturing facilities across 14 countries and maintains a sales network of over 200 offices worldwide. Our mission is to provide first-class service and innovative products that offer superior system efficiency, environmental sustainability, and reliable performance.

Evapco Middle East, based in **Dubai, UAE**, is the regional branch of EVAPCO Inc. for the **Middle East**. The team in Dubai manages sales, technical support, and service operations across the region, ensuring responsive and localized customer care.

Position Summary:

We are seeking a **Sales and Service Engineer** to join our team in **Saudi Arabia**. This dual-role position includes responsibility for both **technical service activities** and the **active sales of spare parts and replacement components**. The selected candidate will work closely with clients on-site and will report directly to the **regional office in Dubai**.

Key Responsibilities:

- Provide on-site technical support, maintenance, diagnostics, and troubleshooting.
- Promote and actively sell **spare parts and replacement solutions** to existing and prospective clients.
- Perform supervision of installation, commissioning, and preventive maintenance of EVAPCO equipment.
- Support after-sales activities and maintain long-term client relationships.
- Identify customer needs and offer customized technical and commercial solutions.
- Submit regular reports on service activities and sales performance to the **Evapco Middle East** office.

Qualifications:

- Minimum **3 years of field experience** as a Service Engineer, preferably in the **refrigeration and/or HVAC sector**.
- **Native Arabic speaker – mandatory**.
- Good command of **spoken and written English**.
- Good practical knowledge of mechanical and electrical principles.
- Currently based in Saudi Arabia or available for relocation.
- Physically fit and **able to work in field/construction environments**.
- Strong interpersonal and organizational skills, with a hands-on and customer-oriented approach.
- Self-driven, with the ability to balance technical service and commercial responsibilities.

Committed to making life easier, more reliable and more sustainable for people everywhere.



EVAPCO Middle East DMCC
Reef Tower, 23rd Level
Cluster O, Jumeirah Lake Towers
P.O. Box 5003310
Dubai, United Arab Emirates

We Offer:

- A dynamic and supportive regional team.
- Competitive salary and performance-based incentives.
- Opportunities for growth and ongoing professional development.
- The chance to work with a global leader in the cooling and refrigeration industry.

If you meet the above criteria and are ready to be part of a growing team in Saudi Arabia, please send your **CV in English** and a short cover letter to [info@evapco.ae].

I am available for clarification.

Massimo Varano
General Manager
EVAPCO Middle East

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